Derick Ting

Partner

Corporate and Financial Services Regulation



Biography

Derick is a Partner in our Corporate and Financial Services Regulation Practice Group. His main areas of practice include Asset Management and Investment Funds, Capital Markets and Securities Regulation, General Corporate and Commercial Advisory and Mergers and Acquisitions.

He has advised major UAE government-linked entities, private offices of various members of the royal family, as well as many East Asian enterprises venturing into the Middle East before as the head of the China Desk of a Dubai law firm where he had spent several years in the Middle East. Being highly fluent in both English and Mandarin, Derick also has good rapport with many Chinese and other East Asian clients.

Upon re-joining Harry Elias Partnership in 2018, Derick continues to serve a number of MNCs, SGX-ST listed companies as well as trade chambers and statutory boards, including the Singapore Business Federation. He has extenstive experience in investment funds, private trusts and capital market intermediaries, where he has advised along the fund distribution value chain and their licensing and compliance issues, including the set up of family offices and variable capital companies with solution-oriented directions.

Experience

- Advised the fund management arm of a SGX-ST Mainboard-listed integrated developer in relation to a strategic divestment of its 9.9% stake in an Australian-focused Purpose Built Student Accommodation fund ("PBSA Fund") to a Singapore-based sovereign wealth fund. Together with other selling unitholders, a combined 49.9% stake in the PBSA Fund was sold to GIC for a gross purchase price of approximately A$567 million. The transaction valued the entire portfolio of the PBSA Fund at circa A$1.14 billion.
- Advised one of the world’s largest solar technology and renewable energy companies (NASDAQ-listed), and the advisory and capital markets arm of an Australian-headquartered global financial services group, on the establishment of a solar infrastructure fund ("SI Fund") with committed capital of approximately US$210 million. The SI Fund's objectives are to develop, build and acquire new solar projects in Japan and will further consider green bond placements and project finance loans as it expands its asset portfolio. This is believed to the first solar photo voltaic infrastructure fund in Singapore. Also advised the SI Fund subsequently on its acquisitions and disposals of various solar infrastructure assets in Japan.

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Practice Areas

Corporate and Financial Services Regulation

Compliance

Qualifications

Bachelor of Laws (Honours), National University of Singapore

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Experience

- Advised a Singapore-based asset manager and its affiliates in a strategic joint venture acquisition of the hotel property known as Capri by Fraser Changi City ("Capri Hotel") for a purchase price of approximately S$170 million, providing comprehensive legal support, including the negotiation, drafting and review of the joint venture agreements with upstream and downstream investors, as well as the asset management services agreements involving the asset manager.
- Advised a Singapore-based fund manager on the establishment of a tax-compliant fund structure and fund-raising documentation for investment into Japanese hospitality assets with a minimum fund size of US$100 million.
- Advised the founders of an NFT aggregator in a sale of the entire equity stake of the asset-holding company to Ozone Networks, Inc (t/a Opensea) ("Opensea"). Opensea operates the largest non-fungible tokens ("NFT") marketplace globally and was at one point valued at in excess of USD 13 billion. The acquisition was completed for an aggregate consideration that ran into 9 digits, and was likely one of the largest deals of its kind ever within the NFT space globally.

Awards & Accolades

- Notable Practitioner for Capital Markets: Equity and M&A – IFLR1000 Asia Pacific (2024, 2025, 2026)

Professional Memberships | Directorships

- Member, Singapore Academy of Law
- Member, The Law Society of Singapore

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